

# THE 1ST TICA MEMBERSHIP QUARTERLY LUNCHEON 2025

THURSDAY, 3 JULY 2025 AT PARK HYATT BANGKOK



Supported by:

# Future of MICE Industry in Thailand

Going further together

# TAXI

# Together with all stakeholders to achieve goal

To elevate Thailand as a premier MICE destination and a <u>key driver</u> of the national economy

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# From 1960 – 2025 and going further together

TAT : Convention Department : 1960 Establishment TICA : 1984 TEA : 1997 TCEB : 2004 EMA : 2007 TAT + TCEB + TICA + TEA + EMA + THA + ATTA + PTA + PHA + ADT + TEATA + Other Associations, Organization and Government Sector

# **TAKE OFF**

People

Product

Process

GOAL

Operation

Sales & Marketing

Tech-Enabled & Personalized Travel



Experiential, Purposedriven and wellness Travel

#### Sustainable & Regenerative Tourism

Bleisure & Flexible Travel

Luxury, Bucket-list and multi generation travel

# **Trend for MICE Industry**

- Business Transformation & Technology integration
- AI & Data Driven
- Experiential traveler (Bleisure)
- Focus on Sustainability with CSR integration
- Emerging Destination
- Health & Wellness
- Safety & Security
- Flexibility
- ROI

# **Opportunities..**

**Geographical location** 

**Health and Wellness B-Leisure segment** MICE (Events & Festivals) Sustainable tourism Initiatives **Cultural and Culinary tourism Promote lesser-known destination**  Infrastructure and connectivity Labor dynamic Environmental sustainability Cultural preservation Economic conditions

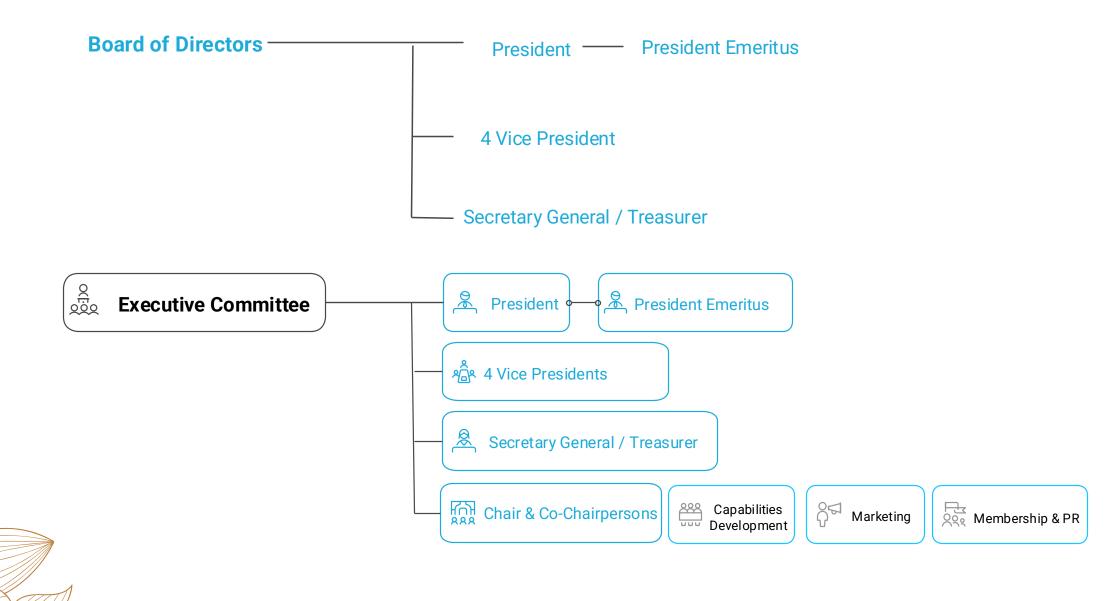
**Regulatory and policy framework** 

# Challenges...





### **TICA ORGANISATION CHART**



#### **Capabilities Development Committee**



Khun Kritsanee Srisatin Vice President



Khun Sutthiporn Fongmool Chairperson



Khun ChooLeng Goh Co-Chairperson



Khun Sukamal Mondal Co-Chairperson

#### Marketing Committee



Khun Bert Chamrernnusit Vice President



Khun Punnaporn Wongjunpen Chairperson



Khun Thanos Economou Co-Chairperson

#### Membership & PR Committee



Khun Boontawee Jantasuwan Vice President



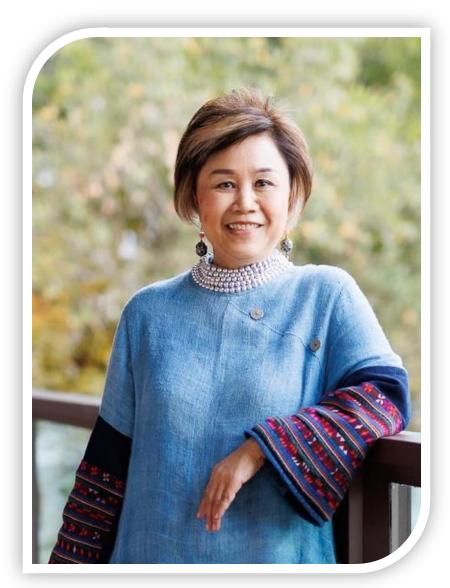
Khun Worachada Tangkrachang Chairperson



Khun Maytas Jiwalai Co-Chairperson



Khun Sutichai Bunditvorapoom Co-Chairperson



Khun La-iad Bungsrithong Vice President



Khun Patranuch Sudasna Secretary General



Khun Kritsana Janyasakulwong Treasurer

## TICA TEAM



**General Manager** 

PRAPAPHAN SUNGMUANG



Assistant Manager - Capabilities Development & Marketing

KITIKUN USSAWINKORWATTANA



Assistant Manager - Administration & Membership

KESSAREE PALEEKHET



Marketing Co-ordinator SASITHRON TVEEKUL



**Office Assistant** 

CHANIDA SUKMAK

OUR JOURNEY SOFAR

Thailand welcomed **1.16 million** international MICE travelers in the 2024 fiscal year, marking a <u>42% increase</u> from the previous year and approaching pre-pandemic levels

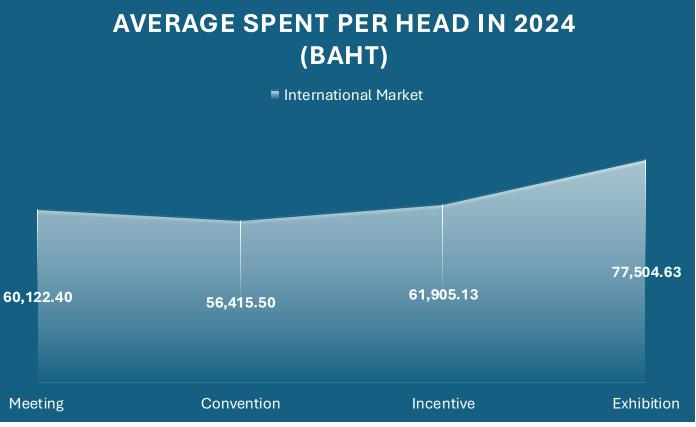
	International	Domestic
Number of MICE Visitors 2024	<b>1.16M</b>	<b>24</b> .1M
Number of MICE Visitors 2025 (YTD)	<b>11</b> 0.59M	<b>12.6</b> M
Revenue Generation 2024	💰 69.5M THB	🍈 78.7M THB
Revenue Generation 2025 (YTD)	💰 33M THB	💰 42M THB

# MICE Statistic



#### Top 10 Ranking Country No. of MICE Travelers in 2024





Delegates stay for an average of **5.89 days** per trip.

This contributes to significant daily spending of **16,733** baht per person.

# **UNEXPECTED TURBULENCE**

Global Pandemic

World Economic situation & trade war

Climate Change

Conflict between - Russian & Ukraine - Israel & Iran



# Don't wait for the right opportunity, **Create it!**

**George Bernard Shaw** 

# Reimagining the Hotel Experience in Thailand: Turning Crisis into Long-Term Opportunity

portunit



Invest in Technology

Revise Sales & Marketing Strategy



Balance <u>Traditional</u> and <u>Digital Sales</u>

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**Renovate or Refresh Facilities** 

**Restructure or Reallocate Teams** 



Upskill and Reskill the Workforce



Adjust the Financial Model





Form Strategic Partnerships



Focus on Guest Experience

"I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel."

Dr. Maya Angelou

### **Key Strategies for Thai Tourism**

Embracing Sustainable & Responsible Tourism

Leveraging Technology and Digital Transformation Investing in Infrastructure & Connectivity

Rethinking

Policy

**Regulations and** 

Shifting Profile of Tourists (from leisure to purpose driven)

Training and Upskilling the Workforce

Combating Scams and Ensuring Tourist Protection

## CHARTING A BRIGHTER TOMORROW

#### **Stronger Together** for a Resilient Future

Together, we can lead the way not just recover, but thrive

# When the storm comes, what will you choose to build?

# In the middle of every difficulty lies opportunity." — Albert Einstein

