



TRUSTED GLOBAL DESTINATION & NEW IDEAS

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How many of you redesigned your MICE events in the past two years —not by choice, but by necessity?





# CHANGE THAT MATTERS

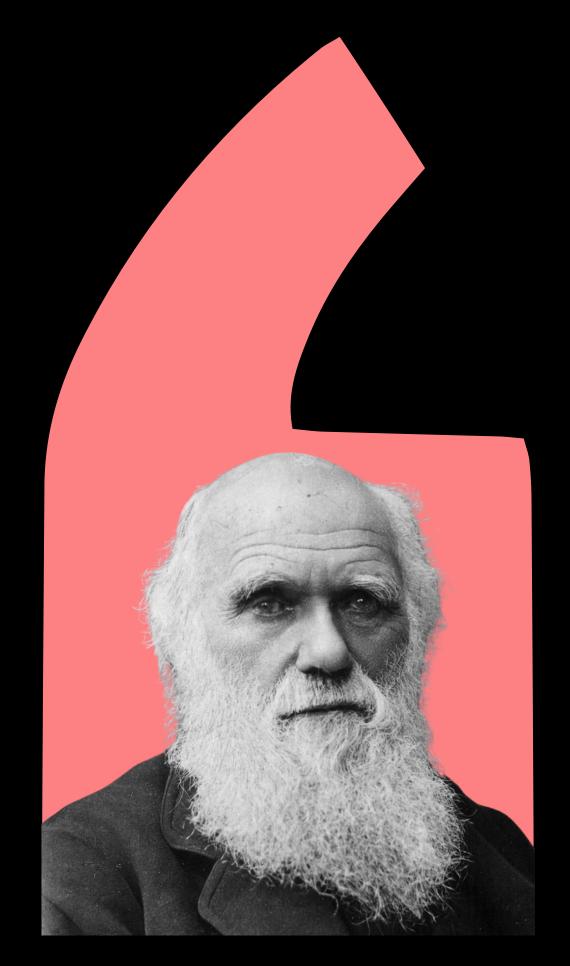
Thailand's MICE strategy generates real sector transformation, not superficial improvements. We deliver high-value outcomes that position Thailand as the regional business gateway.





IT IS NOT THE STRONGEST OF
THE SPECIES THAT SURVIVES,
NOR THE MOST INTELLIGENT,
BUT THE ONE MOST
RESPONSIVE TO CHANGE.

- CHARLES DARWIN





### THE PERFECT STORM

WHEN GLOBAL DISRUPTION MEETS UNPRECEDENTED OPPORTUNITY





# THE GENERATIONAL PARADIGM SHIFT

GEN Z BECOMES THE LARGEST WORKFORCE BY 2035—BUT THEY'RE REWRITING THE RULES TODAY. DIFFERENT VALUES, DIFFERENT EXPECTATIONS, DIFFERENT EVENTS.





#### Did you know ...

of the global population, will be the most influential group of MICE travelers by 2032.



# SUSTAINABILITY IMPERATIVE TURNS MANDATORY

65% NOW VIEW ECO-PRACTICES AS BASELINE REQUIREMENTS, NOT NICE-TO-HAVES. GREEN IS NO LONGER A DIFFERENTIATOR—IT'S THE PRICE OF ENTRY.





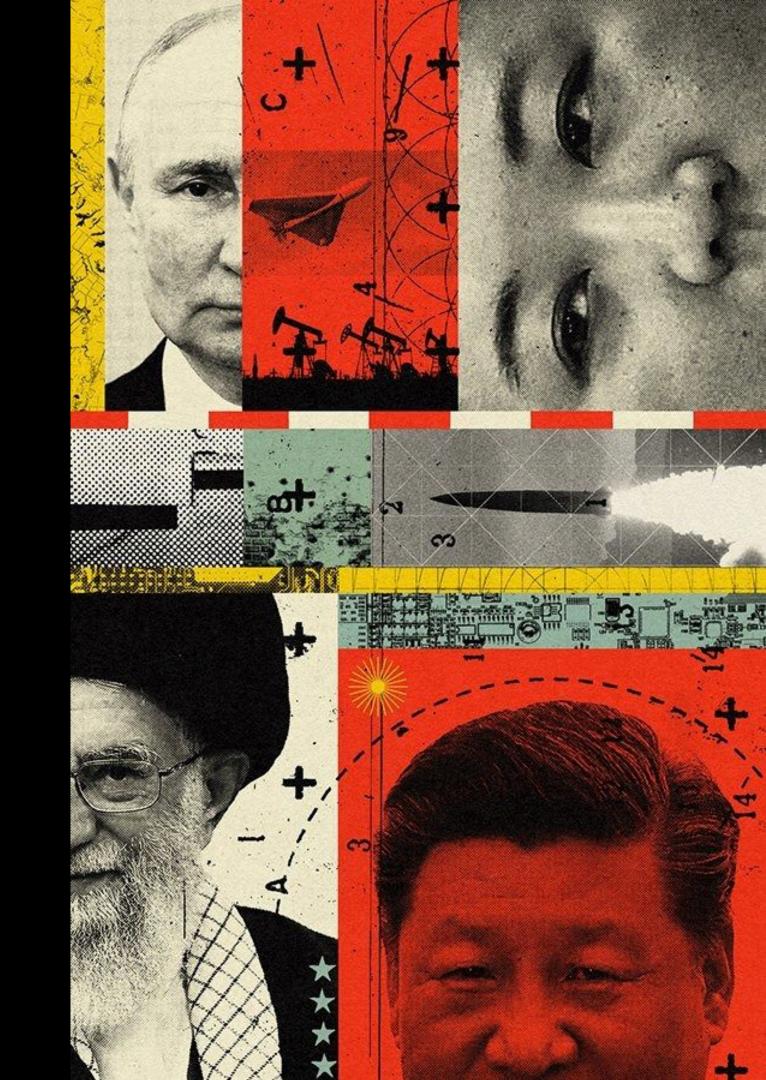
Did you know ...

of attendees expect sustainability as a standard feature, not a premium offering



# GLOBAL ECONOMIC AND POLITICAL TURBULENCE

TRADE TENSIONS, POLICY UNCERTAINTY, INFLATION PRESSURES. YET BUSINESS TRAVEL HITS \$1.57 TRILLION IN 2025—A NEW RECORD. UNCERTAINTY CREATES DEMAND FOR REAL CONNECTION.





# DIGITAL ACCELERATION AND HUMAN CONNECTION

AI TRANSFORMS EVERYTHING FROM BOOKING TO EXPERIENCE DESIGN. BUT TECHNOLOGY DOESN'T REPLACE HUMAN CONNECTION—IT MAKES IT MORE VALUABLE, MORE INTENTIONAL, MORE ESSENTIAL.





Did you know ...

adoption rate of AI in forward-thinking events as personal conference concierge, not just backend tool



### THE BRIGHT SIDE OF DISRUPTION

THE DATA BEHIND BUSINESS TRAVEL'S REMARKABLE RESILIENCE





58%

of travel managers are INCREASING budgets in 2026

Source: Deloitte Corporate Travel Outlook, 2025

\$2

Projected global business travel spending by 2029—demonstrating sustained industry growth despite challenges

Source: GBTA Long-term Forecast, 2025

#### BALANCING THE EQUATION

MONEY AND MEANING



## RO

RETURN ON INVESTMENT

Did the event make money?

## ROX

RETURN ON EXPRERIENCE

Did attendees have a meaningful, valuable experience?

## ROR

RETURN ON RELATIONSHIP

Will they come back and recommend us to others?





#### VISION STATEMENT

To be a global MICE leader, positioning Thailand as Global-Asia's trusted gateway, driving high-impact MICE events, and delivering transformative, high-value, sustainable experiences.

#### TCEB'S STRATEGIC RESPONSE



Our 4-pillar framework for leading the next era of MICE

Smart WIN
Right Win, strategic,
national priority

**PROMOTE** to position Trust & Business Driven

**DEVELOP** to deliver Standards, quality, people

to transformation
Policy shaper

- Smart Bidding
- Destination Branding
- New Business Model
- Expand Overseas Market
- Alliances & Awards

Global Reach

Capabilities

Excellence

- MICE City Clusters
- OSS/EOB
- · High value Added
- Flagship Events
- Global Ranking
   Value Co-Creator

Regulator/Certified Body

- Ecosystem Development
- Sustainability & Innovation
- · New Standards
- ASEAN MICE Experts
- World Expo

Organization Transformation

Local Strength

- ASEAN Experts
- Digitalization, Al& Process
- People Transformation
- · Generate Income

G.L.O.C REVOLUTION

#### SUSTAINABLE MICE MEGA TRENDS

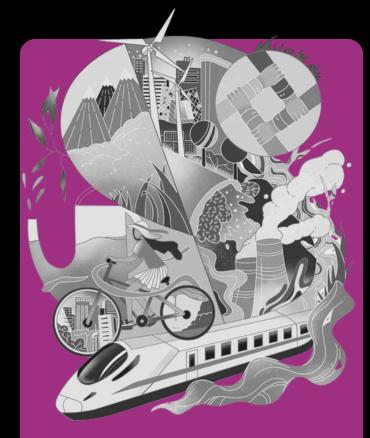


Research and trend analysis in tourism, business travel, and MICE, drawing upon global organizational insights, TCEB's databases, and research from Sasin Management Consulting, to synthesize and highlight major trends impacting the MICE industry.



## ESG INTEGRATION AND RESPONSIBLE EVENT DELIVERY

Embedding environmental, social, and governance principles across all MICE operations.



## SOPHISTICATED MEASUREMENT AND REPORTING OF IMPACT

Transparent impact tracking beyond carbon—developing comprehensive environmental indicators.



## DIGITAL TRANSFORMATION FOR MORE SUSTAINABLE EVENTS

Leveraging digital and hybrid formats to reduce environmental impact.



#### CIRCULAR ECONOMY AND WASTE REDUCTION

Minimizing waste and maximizing resource efficiency—from source reduction to systematic reuse.



## STAKEHOLDER ENGAGEMENT AND COMMUNITY IMPACT

Maximizing community
benefits through local
economic support, cultural
preservation, and social
equity.

#### GO SUSTAINABLE GROWTH: FIVE-YEAR ACTION PLAN

Strategic Pillar

To effectively drive the corporate strategic direction under 5th strategic pillars, and to ensure alignment with the other strategies. This action plan emphasizes the role of serving as a driving mechanism for sustainable development in both the MICE industry and Thailand.

### TCEB STRATEGIC DIRECTION

To be a Global MICE Leader,
Positioning Thailand as a Global

– Asia's Trusted Gateway,
Driving High-impact MICE
Events, And Delivering
Transformative, High Value,
Sustainable Experiences.



#### **GO Sustainable Growth Five-year Action Plan**

#### **ACTION PLAN VISION**

"Serving as a driving mechanism for sustainable development in both the MICE industry and Thailand"

1<sup>st</sup> MISSION



Establishing strong foundations and mechanisms to drive organizational effectiveness.

2<sup>nd</sup> MISSION



#### **MARKET EXPANSION**

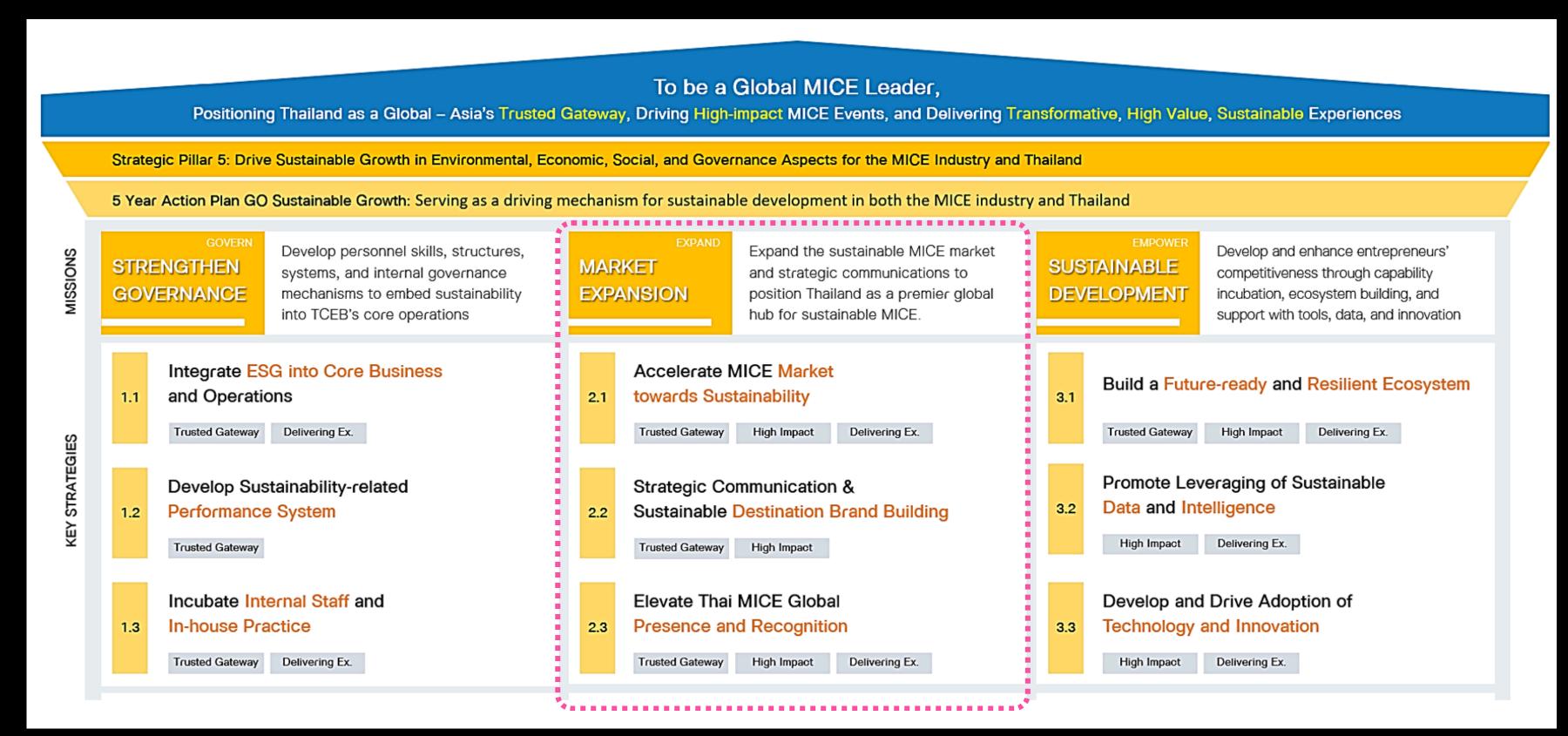
Expanding the MICE market in a sustainable way, serving as a catalyst for multiplying positive impacts

3<sup>rd</sup> MISSION
SUSTAINABLE
DEVELOPMENT

Advancing industry capabilities and innovations to ensure long-term sustainability

#### GO SUSTAINABLE GROWTH: FIVE-YEAR ACTION PLAN





Just because you are the CEO,
don't think you have landed. You must
continually increase your learning, the
way you think, and the way you
approach the organization.

Indra Nooyi Former PepsiCo CEO





## Designing For The Next Generation

KEY TRENDS FOR ENGAGING GEN Z & MILLENNIAL MICE-GOERS



SCAN FOR FULL REPORT